**The Task**

Please work with your small group to answer the questions below.

**The Case Details**

Marilyn works nights. He is not happy with new neighbour, Bob, who moved in 2 weeks ago. Early each morning, Bob opens his patio door to get some fresh air and plays his music rather loudly. This happens just as Marilyn is laying down to sleep after working the night shift. Marilyn hasn’t had a good night’s sleep in 2 weeks! This morning, Marilyn has just had it!! He yells over the fence to Bob “*Hey! Why don’t you get some taste in music, and turn that terrible noise off!*”

Bob, a little taken aback, is a friendly “one love” kind of guy who wants to have a good relationship with neighbour Marilyn. So Bob decides he’ll have a conversation with Marilyn in the hopes that they can work out this issue between them. To prepare himself for the conversation, he wants to think about Marilyn’s position and interests.

1. **Position:** What is Marilyn’s position? What does he want or demand from Bob?

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1. **Interest: *Why*** does Marilyn want that from Bob? What is Marilyn’s *real concern or need* *below the surface* that he is not stating?

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